

Leena AI's WorkLM: A Groundbreaking Shift in Enterprise P2P (Procure to Pay) Through Generative AI

Abstract

In a dynamic business environment, enterprise procurement often remains stuck in cumbersome, outdated practices. Leena AI's proprietary Language Learning Model, WorkLM, heralds a new era by automating and expediting procurement cycles. This whitepaper delves into an illustrative use case where WorkLM reduced a 3-month procurement process to an astonishing 2-3 days.

Introduction: Navigating the Complex Landscape of Procurement

A Manual Maze

Enterprises face a labyrinthine task when it comes to procurement. From checking product availability to navigating approval workflows, the process is mired in inefficiencies. Staff spend valuable hours in manual follow-ups with vendors, creating PRs, and securing approvals—often taking up to three months for completion.

WorkLM: Leena AI's Solutions For Procurement Challenges

WorkLM's Core Innovations

1. **Deep Integration:** Integrates effortlessly with multiple systems—Vendor Catalog for SKU and pricing, SAP Ariba for vendor management, SAP S4 Hana for PRs and POs, a Case Management System for finance team notifications, and Email for direct communications.
2. **Generative AI Excellence:** Built on generative AI algorithms, WorkLM automates complex, multi-step procedures.
3. **Global, Multichannel Outreach:** Supports over 100 languages and is versatile enough to be deployed across varied channels like MS Teams, WhatsApp, Slack, Laptops apps native mobile apps and many more.

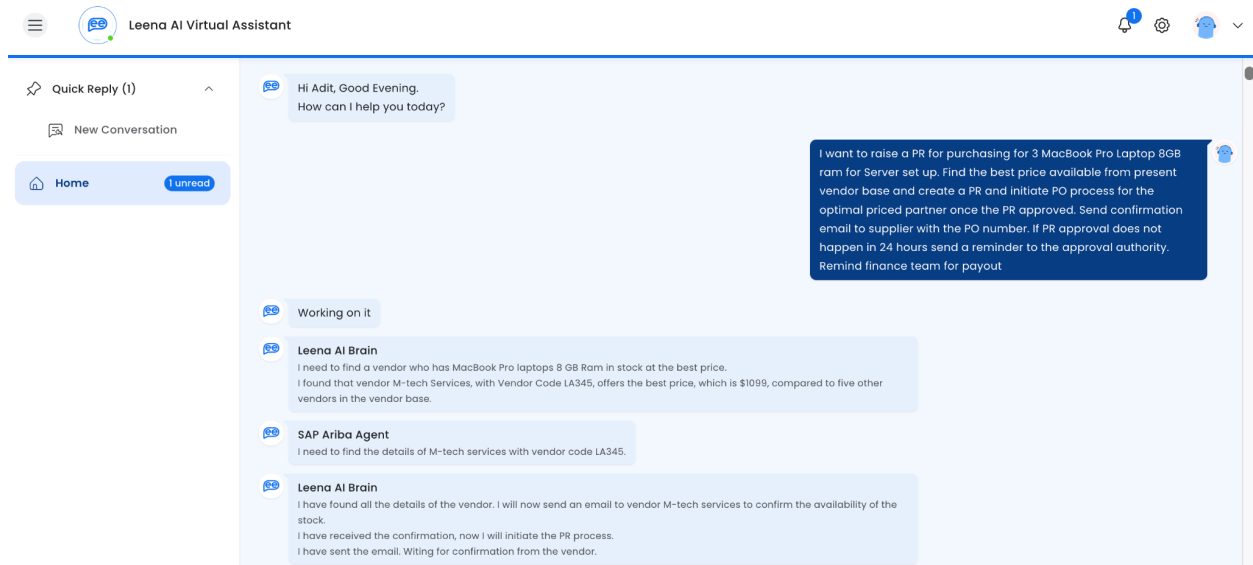
Spotlight Use Case: How WorkLM Re-engineered Procurement

The Intelligent Workflow

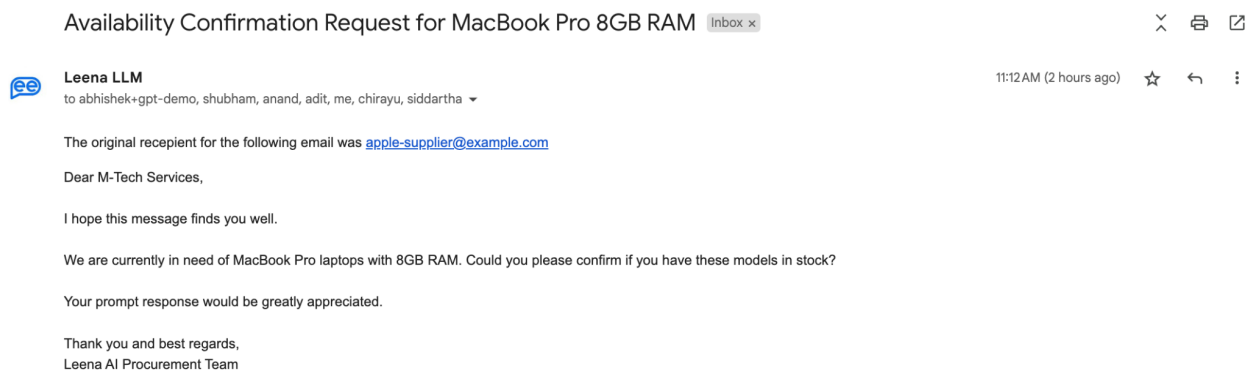
1. **Prompt-Driven Activation:** Users initiate by simply inputting a structured prompt, such as "I want to raise a PR for purchasing 3 MacBook Pro Laptops."
2. **Automated Vendor Sourcing:** Scours Vendor Catalog to pinpoint vendors offering optimal prices and reliability.
3. **Vendor Profiling:** Pulls extensive data from SAP Ariba to offer a 360-degree view of the selected vendor.
4. **Real-Time Stock Confirmation:** An auto generated email secures stock confirmation from the chosen vendor.
5. **PR Formation:** WorkLM feeds all required fields in SAP S4 Hana, creating a complete, ready-to-approve PR.
6. **Multi-faceted Stakeholder Engagement:** Utilizes multi-channel alerts to expedite stakeholder PR approval.
7. **Streamlined PO Creation:** Auto-generates POs, factoring in data from system integrations and user prompts.
8. **Payment Execution:** A case is auto-registered in the Case Management System to prompt the finance team for payment.
9. **End-to-End Vendor Coordination:** A confirmation email, complete with the approved PO, is dispatched to the vendor, thus concluding the procurement cycle.

User Journey for Direct sale Procurement:

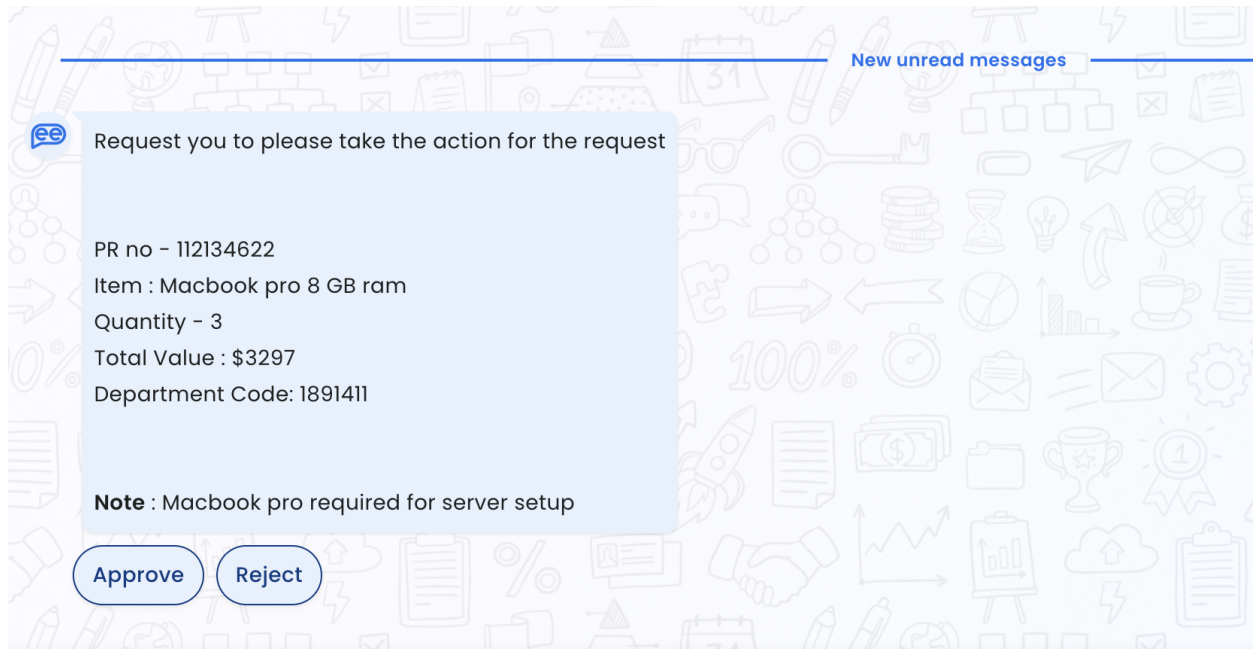
Step 1: A dedicated procurement specialist uses Leena AI's virtual assistant to seamlessly initiate and execute PR and PO requests



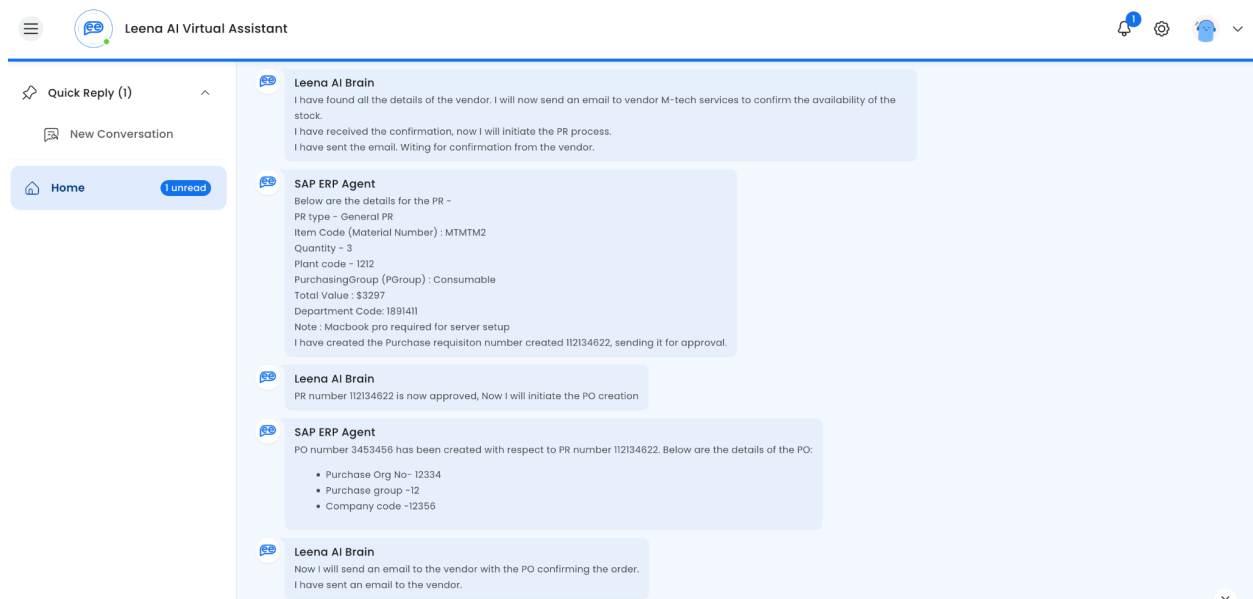
Step 2: Leena AI's WorkLM swiftly composes a meticulous email, set for immediate dispatch to the vendor, ensuring order confirmation with utmost efficiency



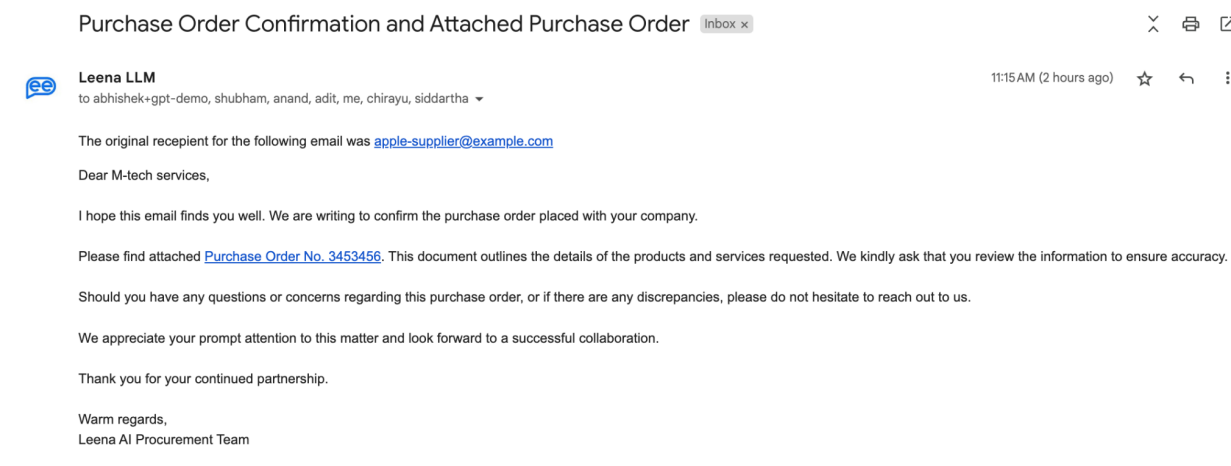
Step 3: Seamlessly integrating with MS Teams, Leena AI proactively engages the key stakeholder, driving swift approval for the PR request with precision and urgency



Step 4: Upon securing stakeholder approval, Leena AI promptly generates the PO, efficiently auto-populating all pertinent details directly into SAP S4 HANA, ensuring accuracy and expediency



Step 5: Leena AI communicates directly with the vendor, confirming the order and seamlessly attaching the generated PO for their immediate reference



Leveraging the power of generative AI, Leena AI and its groundbreaking WorkLM seamlessly evolve and align with your existing workflows. This dynamic synergy not only boosts operational efficiency but also sets a new benchmark in smart process integration

Exception Mechanisms

WorkLM is engineered to request missing data points from users, ensuring no disruptions in the process.

Real-World Impact and Measurable ROI

Quantum Leap in Efficiency

The revolutionary reduction from a 3-month cycle to 2-3 days not only redefines procurement but also serves as a blueprint for transforming other enterprise functions.

Unmatched ROI

With manual tasks being automated, the man-hours saved translate into substantial financial gains. The enhanced efficiency leads to better cash flow management and a more agile, productive enterprise.

Conclusion: A Paradigm Shift

WorkLM by Leena AI is more than a technological advancement; it's a paradigm shift in enterprise procurement. By automating intricate processes and seamlessly integrating with existing enterprise systems, WorkLM offers a future-ready solution that delivers an unparalleled blend of speed, accuracy, and financial returns.